Muhammad Kashif Hayat

Senior Finance & Accounting Leader 20+ Years in AP, GL & Compliance | **Healthcare & Manufacturing Sectors**

ERP Implementation Expert

Seasoned Accounting Professional with 20+ years of experience in the operations, reporting, and compliance across multinational environme. Expert in IFRS, UAE VAT regulations, ERP Systems: Sage, Oracle, QuickBooks, Tally, and Zoho (familiarity and ongoing learning). Proficient in MS Excel and Microsoft Office. Holds a Bachelor of Commerce degree.

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Work Experience

Saudi German Hospital Dubai Branch.

11/2012 - 04/2025

Dubai – United Arab Emirates.

About the Company:

SGH Dubai is a flagship branch of the **largest private hospital group in the Middle** East, providing comprehensive medical services across all major specialties and subspecialties. Renowned for its advanced critical care and patient-focused approach, SGH Dubai upholds international standards of healthcare excellence.

Career Progression - Saudi German Hospital, Dubai

Joined in Nov 2012 as AP Accountant, progressively promoted to AP Team Leader, AP Supervisor, and served as Group AP Section Head from January 2024 until my tenure ended in April 2025.

Key Responsibilities

- Manage Accounts Payable (AP) and General Ledger (GL) functions for major hospital projects, ensuring 3-way matching and adherence to procurement policies.
- Improved vendor payment cycle visibility and significantly reduced reconciliation issues through DPO analysis and enhanced banking
- Oversee monthly, quarterly, and annual closings in compliance with IFRS, ensuring accurate P&L, Balance Sheet, and Cash Flow
- Lead payroll processing in compliance with UAE WPS standards, including End of Service Benefits (EOSB) and final settlements.
- Deliver budgeting, forecasting, and variance analysis to support executive decision-makina.
- Ensure VAT compliance, prepare returns, and assist with corporate tax filings.
- Coordinate with external auditors and lead internal audits to strengthen governance.
- Mentor junior accounting staff, improving ERP data integrity and process adherence.

Core **Competencies**

- Financial Reporting & GL Management.
- Month-End & Year-End Closing.
- Payroll & AP/GL Processing.
- Budgeting, Forecasting & Variance Analysis.
- Inventory & Fixed Asset Accounting.
- Internal Controls & Audit Support.
- UAE VAT & Tax Compliance.
- Cross-Functional Collaboration.
- ERP Systems: Sage, Oracle, QuickBooks, Tally and Zoho (familiarity and ongoing learning).

Notable Achievements

- Employee of the Year 2016, recognized for outstanding performance and cross-departmental collaboration.
- Twice awarded Employee of the Month for exceeding AP targets and maintaining high financial reporting standards.

Assistant Manager Accounts

The City Schools (Pvt.) Ltd – Mehran Regional Office

12/2005 - 11/2012

Hyderabad – Pakistan.

About the Company:

Founded in 1978, **The City School is one of Pakistan's largest and most prestigious private school networks**, with an international presence. It follows the UK national curriculum and prepares students for IGCSE, O Level, and A Level qualifications under Cambridge International Examinations (IGCSE), ensuring globally recognized academic standards.

Progressive Career Growth in Finance Operations – City School

Joined City School – Mehran Regional Office in **Dec 2005** as **Senior Officer – Payable Accounts**, promoted to **Assistant Manager – Accounts in 2011**. Played a key role in streamlining financial processes, enhancing MIS reporting, and improving inter-branch reconciliation accuracy in alignment with audit and regulatory standards.

Key Responsibilities

- Introduced automation to payroll and vendor payment workflows, improving monthly closure consistency.
- Supervised AP team operations and ensured timely vendor payments.
- Implemented streamlined AP reconciliation processes, improving month-end close timelines by 3 days.
- Supported ERP reporting automation initiatives.

Deputy Manager - Accounts

Zeal-Pak Cement Factory Private Limited

10/1994 - 12/2005

Hyderabad – Pakistan.

About the Company:

Zeal Pak Cement Factory Ltd, established in 1956 in Hyderabad, is one of Pakistan's oldest cement manufacturers and a cornerstone of the region's industrial development, the company expanded production capacity to over 1,600 TPD and implemented modernization with World Bank support. As Pakistan's only wet-process cement plant, Zeal Pak has played a significant role in infrastructure growth and local employment.

Long-Term Financial Leadership – Zeal Pak Cement Factory (Pvt) Ltd

Started as **Junior Officer – Accounts in Oct 1994** and steadily promoted to **Deputy Manager – Accounts by 2000**. Led full-cycle accounting operations, strengthened inventory controls, and streamlined regulatory reporting and audits—delivering financial accuracy and compliance in a high-volume manufacturing environment.

Key Responsibilities

- Led full-cycle accounting operations, including A/P, GL, payroll, and tax compliance.
- Improved inventory controls and reconciliation accuracy.
- Streamlined regulatory compliance, audits, and government filings.
- Collaborated with cross-functional teams to support internal controls and cost optimization.



Certification & Training

- Professional Certified Course in Oracle (6 months) – Orasoft Educational Center
- ERP Modules Training (AP, AR, GL, HR, Payroll) – 3 Weeks, A.F. Ferguson & Co.



Visa Status & License

- Employment Visa
- UAE Driving License



Education

Bachelor of Commerce – February
1998
University of Sindh – Pakistan



Languages

- English Full Professional Proficiency
- Urdu/Hindi Native