

Muhammad Humaid

Industrial Engineer

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👤 Single

🛂 Visit Visa



Profile

Goal-oriented Industrial Engineer with a passion for learning and executing. To seek and maintain full time position that offers professional challenges utilizing interpersonal skills, and helps in improving the core capabilities in the development of my career from which i can benefit the organization im working with.

Professional Experience

Right Move LLC, Trainee Sales Representative

11/2023 – present
Dubai, UAE

- Developed and maintained strong customer relationships and networks within designated sales territory.
- Communicated product features, advantages, and benefits to customers.
- Worked with management teams to develop annual sales plans, goals, and targets.
- Utilized persuasive communication techniques to close deals quickly and efficiently.
- Maintained records related to sales.

Sarena Industries, Management Officer

08/2022 – 09/2023
Lahore, Pakistan

- Performing time and motion study to set daily targets and capacity.
- Analysis of data in the improvement of efficiency across the production lines.
- Monitoring and analyzing production processes and outputs to identify areas for improvement or corrective actions
- Making operation breakdown and setting layout for smooth production.
- Using line balancing techniques to reduce downtime by identifying bottlenecks.
- Root cause analysis and taking procedures against them.
- Implementation of lean and 6S.
- Conducting inspections and testing at various stages of production to identify defects, deviations, or non-conformities.
- Implementing quality tools and techniques for the smoothness of the process to meet the customer demands.

Nomee Industries, Internee

11/2020 – 12/2020
Hattar, Pakistan

- Analyze and re-engineer production layout.
- Developing quality plans and strategies to ensure products meet the required standards.
- Conducted regular reviews of operations and identified areas for improvements.
- Maintained database systems to track and analyze operational data.

Shahkam Industries, Internee

09/2020 – 10/2020
Lahore, Pakistan

- Analyzed problems and worked with teams to develop solutions
- Continuously improving manufacturing processes to enhance product quality and efficiency.
- Process improvement techniques.

- Establishing quality standards, procedures, and specifications for products.
- Completed research, compile data, updated spreadsheets, and produced timely reports.

Education

University of Engineering and Technology Peshawar,
BSc Industrial Engineering

10/2018 – 11/2022
Peshawar, Pakistan

- Operation of Manufacturing System,
- Facility Management,
- Project Management,
- Engineering Management
- Logistics and Supply Chain Management,
- Operations Research,
- Production Planning and Control,
- Industrial System Simulation,
- Environment Maintenance and Safety.

Peshawar Public College, HSSC
- Pre-Engineering

08/2016 – 09/2018
Peshawar, Pakistan

Iqra Public School, SSC
- Science

06/2014 – 07/2016
Kohat, Pakistan

Certificates

Pakistan Engineering Council Certificate of Registration (Registered Engineer)

Toyota 5s and Kaizen • IOSH (UK level 2) • OSHA (US level 2) • Risk Assessment

Construction Safety and Management • Confined Space Entry • Accident and Emergency

Advanced Numerical Techniques (FLAC) for the Design of Tunnels • Control of Work

Urban Flood Management and Flood Risk Management • Working at Height

Dynamic Entrepreneurship for Engineers

Languages

- English

- Urdu

- Hindi

- Pushto

Skills

- MS Office

- MS Access

- Minitab

- Presentations

- Leadership

- Decision Making

- Customer Relations

- Customer Retention Abilities

Interests

Reading | Writing | Motor Sports Club | Travelling | Poetry | Exploring

References

References available upon request.