Murtuza Kamal - PMP Certified

PMP-certified professional with 8+ years of experience in project management, operations oversight, and client—management coordination. Specialized in Digital Signage, IT, and Media Projects across UAE and Bahrain. Skilled in leading projects from initiation to closure, ensuring deliverables are met within scope, budget, and timeline. Recognized as a reliable focal person between clients and management, capable of handling end-to-end execution—including planning, stakeholder engagement, execution, monitoring, and payment closure.

Highlights

- Project Management & Coordination
- Stakeholder & Client Communication
- Digital Signage & Media Projects
- End-to-End Project Execution
- Resource Allocation & Scheduling
- Process Improvement & Risk Mitigation
- Documentation & Reporting
- Team Collaboration & Leadership

Languages

English (Fluent) | Urdu (Native) | Hindi (Fluent)

Professional Experience

Worldwide Digital – UAE – Senior Sales & Business Development | Apr 2024 – Present

- Led cross-functional teams to execute high-value IT & media projects.
- Managed complete lifecycle—from proposal to execution & closure.
- Implemented process improvements enhancing efficiency by 15%.

WestTech Technologies Fzco – UAE – Project Consultant / Supervisor | Jun 2023 – Mar 2024

- Coordinated project operations, ensuring timely & cost-effective delivery.
- Supported planning, requirement gathering, & stakeholder communication.

Al Lamie Sign Equip Tr. LLC – UAE – Project In-Charge | Dec 2021 – May 2023

- Oversaw daily project operations & vendor coordination.
- Implemented process improvements reducing delays by 20%.

2point0 Concepts - UAE - Project Coordinator | Oct 2020 - Nov 2021

- Coordinated Digital Signage rollout projects across retail & hospitality.
- Reported project progress and risks to management & clients.
- Supervised on-ground execution and resource management.

E-Boards Media – Bahrain – Project Supervisor | Nov 2017 – Mar 2020

- Delivered multiple nationwide digital signage & IT-enabled media solutions.
- Optimized supplier collaboration, reducing project delays by 20%.

Wavetec Fzco – Bahrain (Bahrain Stock Exchange) – Project Support Coordinator | Mar 2012 – Nov 2017

- Acted as liaison between client & management for project execution.
- Assisted in scheduling, reporting, and operational improvements.

Selected Projects

- Digital Signage Rollout 2point0 Concepts (UAE): Coordinated deployment of digital signage across retail & hospitality sectors; ensured on-time delivery & quality assurance, boosting client satisfaction by 30%.
- Enterprise IT & Media Projects Worldwide Digital (UAE): Led teams to implement smart digital displays & IT integration across corporate & government offices, managing budgets over \$500K
- Nationwide Media Installations E-Boards Media (Bahrain): Delivered multiple digital advertising boards; reduced supplier delays by 20%.

Education

B.S. Computer Science (2004–2008), Federal University for Arts, Science and Technology

Certifications

PMP (Project Management Professional) Valid Driving Licenses - Bahrain & Dubai

Skills

- Project Execution & Delivery
- Stakeholder Engagement & Client Relations
- Operations Oversight & Resource Management
- Problem Solving & Risk Mitigation
- Documentation & Reporting

Key Achievements

- Successfully managed multiple high-value projects in UAE & Bahrain.
- Introduced workflow improvements reducing client complaints by 25%.
- Built long-term client relationships contributing to repeat business.